

ABHIJEET SIDDAPPA KAPSE



DEMAND PLANNER ♦ SUPPLY CHAIN ANALYST ♦ PROCESS IMPROVEMENT

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PROFESSIONAL SUMMARY

MBA from IIM Bodh Gaya with experience in supply chain analytics, demand pattern evaluation, and fulfillment performance tracking. Developed a **Tableau + PostgreSQL dashboard** covering **9,999 orders across 5 global markets** to surface demand volatility and regional supply gaps. **SAP S/4HANA MM** trained (Udemy, 48.5 hrs). **Lean Six Sigma Green Belt — KPMG**. Immediate joiner, Pune-based.

PROFESSIONAL EXPERIENCE

Seveillar Clinical Supplies Services Pvt Ltd ♦ *Program Coordinator* APR 2024 – JUL 2024

MBA Internship ♦ Supply Chain & Operations ♦ Ranjangaon, Maharashtra

- ♦ Analysed order fulfillment patterns across **3 order-to-dispatch workflows**; quantified **15–20% delay rates** by order type and identified **5 root causes** — used by the operations team to prioritise 3 process corrections.
- ♦ Assessed on-time delivery performance for **10 vendors**; identified **3 suppliers** contributing disproportionately to fulfillment delays and recommended prioritised review to supply leads.
- ♦ Designed **MIS dashboard in Excel** tracking OTD rate, order cycle time, and vendor fill rate; reported supply performance metrics weekly to **5 stakeholders** within procurement and operations.
- ♦ Coordinated with supply chain and operations teams to resolve **3 recurring order flow gaps**; monitored resolution status and escalated unresolved items to ensure on-time order closure.
- ♦ Standardised **3 order processing workflows** by drafting **2 SOPs** from gap analysis findings; reduced processing errors for order types handling **120+ transactions** monthly.

TECHNICAL PROJECT

Supply Chain Performance Dashboard ♦ *Tableau + PostgreSQL + Excel* 2026

- ♦ Examined **48 months of order data** across **9,999 transactions in 5 markets**; identified monthly demand volatility, peak demand of **417 orders (Dec 2015) vs 69 orders (Dec 2018)**, and mapped fulfillment performance gaps by region to surface supply planning risks.
- ♦ Calculated **safety stock and reorder point** for the highest-revenue product category; quantified a **14-unit buffer at 95% service level** from 40 months of order history — demand standard deviation of **17.8 orders/month**.
- ♦ Segmented demand across **15 customer segment-market combinations**; all **15 volatile (CV 0.69–1.24)**, indicating portfolio-wide buffer stock requirements and ruling out lean replenishment.
- ♦ Visualised findings in an **8-panel Tableau dashboard** tracking OTD rate, regional delivery performance, and demand trends — published on **Tableau Public and GitHub**.



TABLEAU public.tableau.com/.../SupplychainDashboard GITHUB github.com/AbhijitKapse369/Supply_Chain_Dashboard_AK

EDUCATION

MBA — Indian Institute of Management Bodh Gaya CGPA: **6.3 / 10** 2023 – 2025

B.E. Civil Engineering — Jaywant College of Engineering, Sangli **78.50% • Rank 2 / 50** 2017 – 2020

CORE COMPETENCIES

Demand Planning ♦ Supply Chain Analysis ♦ Inventory Management ♦ Safety Stock Calculation ♦ Demand Forecasting ♦ Materials Planning ♦ Vendor Management ♦ Order Fulfillment Tracking ♦ Process Mapping ♦ Gap Analysis ♦ MIS Reporting ♦ Lean Six Sigma

TECHNICAL SKILLS

Analytics & BI Tableau (OTD tracking, demand trend analysis, regional delivery maps, scatter plots) ♦ Power BI (basic) ♦ SQL (PostgreSQL)

Excel PivotTables ♦ VLOOKUP ♦ INDEX-MATCH ♦ COUNTIFS ♦ Moving Average ♦ Safety Stock Modelling ♦ MAPE Calculation ♦ Dashboards

ERP / SAP SAP S/4HANA MM — Udemy (48.5 hrs) ♦ Procure-to-Pay, Materials Planning, PO types, GR/IR clearing, 3-Way Match, invoice verification) ♦ ERP/CRM (User)

Tools Microsoft Office Suite ♦ Google Workspace ♦ Asana ♦ Google Forms

CERTIFICATIONS

SAP S/4HANA Sourcing & Procurement (MM) — Udemy ♦ Lean Six Sigma Green Belt — KPMG ♦ Google Project Management ♦ McKinsey Forward Program

CAMPUS ACTIVITIES

Envision — Entrepreneurship & Industrial Relations Cell ♦ Member 2023 – 2025

IIM Bodh Gaya

Coordinated logistics for **4 flagship events** — TEDx IIM Bodh Gaya, YES, Entrepreneur's Talk Series, and World Entrepreneurship Day — managing vendors, venue, and sponsor coordination for **100+ participant summits** with partners including **NABARD** and **Startup Bihar**.